

ALLIED/ALLIANCE MEMBER COMMITTEE AL ATKINSON -- PEWAG





# SPRING & SUMMER HOSTS





THANK YOU FOR HOSTING THE SAFETY,
OPERATIONS, ALLIED MEMBER & PROCUREMENT
(S.O.A.P.) MEETINGS

NSA Allied Members COMMITTEE GOALS & OBJECTIVES 2023							
Goals	Objectives	Tasks	Task Owner	Due Date	Status	Comments	Status Code
Goal 1  Increase Membership in NSA	Provide sites with more support through better communication between Allied & Alliance members	Create new Application Forms for Allied and Alliance Membership.					Not Started
with Secondary Member Level Alliance	. Alliance members are Local companies to the site.		Jim, Al, Charles				In Progress Complete
Goal 2  Send Survey to Allied Members	Encourage more engagement from Allied Members with the NSA	Create the survey.	Jim, Al and whoever car help get this going	1			
Goal 3  NSA Join the Linkedin community	Increase awareness for the Slag Industry, and the NSA.	Join Linkedin	Erica, Charles, Jim, Al			Thank you Erica!	





## Allied and Alliance Membership Supports the National Slag Association Mission

The Iron, Steel and Slag Processing Industries are "Partners in Technical, Environmental, Safety, Operations, and National Acceptance of Slag". Our common goals are to produce high quality slag safely, be good neighbors in our community and maintain slag as a material of choice; good stewardship for the environment.

Benefits to your Company/Plant being a member of the National Slag Association – Be a partner in safely producing high quality slag so that it remains a product with markets that consume every ton produced.

#### • Safety - Industries profit from a safe work environment

- o Partner in a comprehensive safety program to reduce injury incidents
  - Common ground for both slag processors and steel mill operators
  - Our employees work side by side to safely create and use quality products
- o Jointly understand the safety hazard potential in equipment and operations
- Partner with original equipment manufacturers (OEM) and Allied/Alliance members to improve safety at every site
- Shared knowledge and training on safety procedures & emergency response
- Pro-active safety assessments produce safer working conditions for our industry

#### Environmental – Being Good Neighbors is "good business"

- Common Voice to State and Federal Regulators
- Coordinated response to confront state regulatory barriers and issues
- Risk Analysis Ongoing and Up-to-date
- o Jointly develop Sustainability/Life Cycle Assessment Models
- Working together to eliminate barriers that jeopardize our businesses

#### • Technical - National Acceptance of Slag is the key to future profits

- o Joint R & D to improve slag quality and steel mill efficiency and products
- o Coordinated response to slag quality concerns and use barriers
- o Slag Research Archives available to steel industry members of NSA

#### • Lobbying – Lets be proactive to protect our industry

- o Codify Slag as a product
- Legislative support at State level
- o Industry Relationships at Federal Agencies: EPA, FHWA, & USDA

National Slag Association Committees need your participation – Your representatives can participate in all committee activities and meetings. Let's learn from each other and work together for national acceptance of slag, safer workplaces and improve understanding for our industries.

Safety Committee - Plant Operators Committee - Materials Mgmt (Purchasing) Committee - Environmental Committee - Technical Committee - Marketing Committee - Allied Members Committee

#### Allied Members Mission:

The NSA Allied Member Committee represents those companies that actively support the Iron, Steel and Slag industries, with goods, services and solutions. Allied Members and their committee work with the Purchasing and other committees to achieve best practices. Better, Safer, and more Efficient practices increase profitability for all members





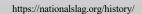
### Addition of the Alliance Member Level in the National Slag Association

- The NSA Relies on Allied Members that actively support the Iron, Steel and Slag industries, with goods, services and solutions.
- The majority of Allied Members are Companies who bring products/solutions to NSA Member Companies, on a National and International level.
- In 2019, the NSA added an "Allied Member Committee", to Encourage Allied Members to take a more
  active role in the NSA.
- Allied Members share our experiences with all of the NSA committees; providing solutions from other sites, as well as other industries, and businesses.
- The Allied Members are but one group of people who spend time at all of the active Member sites.
- The Covid Shutdowns didn't stop the Industry, but it changed the way NSA committees worked.
- Allied Members spend time "visiting sites", and tend to work from the Top down.
- Alliance Members are locally supportive of a site.
- Sites rely on the daily support they get from local companies.
- Local companies supporting the sites, are the backbone of the Alliance Membership.
- The Site and Alliance Members are the "Boots on the Ground" workers.
- · Ideas and communication are greatly enhanced with additional perspectives of the Alliance Member level.
- Allied & Alliance Members will work together for sharing information and provide training, that directly benefits the sites, and Members of the NSA.

#### NEW MISSION STATEMENT

Allied/Alliance Members Mission:

The NSA Allied/Alliance Member Committee represents those companies that actively support the Iron, Steel and Slag industries, with goods, services and solutions. Allied/Alliance Members and their committee work with the Purchasing and other committees to achieve best practices. Better, Safer, and more Efficient practices increase profitability for all members







# APPLICATION FOR ALLIED & ALLIANCE MEMBERSHIPS

ADDDECC.				
	STATE: ZIP:			
COTTOMOTO				
TEL:	FAX:			
WEBSITE:				
PLEASE C	CHECK THE APPROPRIATE BOX BELOW:			
CONSULTANT/ENGINEER ALLIED MEMBERSHIP: \$				
DEALERS/MFG. REP AGE STATE/PROVINCE LEVE	ENCIES, SERVICE, CONSULTANT/ENGINEERING FIRMS: L: ALLIANCE			
ALLIANCE MEMBERSHI				
PLEAS	SE TELL US ABOUT YOUR BUSINESS:			
	SIGNED:			
	TITLE:			
	DATE:			

PLEASE RETURN TO: NATIONAL SLAG ASSOCIATION

112 Airport Road, Suite 304 Coatesville, PA 19320 Phone: 610-857-5356



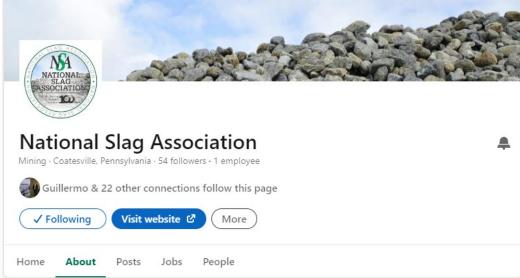




# ALLIED MEMBER SURVEY

- 1. HOW SATISFIED ARE YOU/YOUR COMPANY WITH YOUR MEMBERSHIP IN THE NSA?
- 2. HOW LONG HAS YOUR COMPANY BEEN AN ALLIED MEMBER OF THE NSA?
- 3. HOW DOES THE COST OF YOUR NSA MEMBERSHIP COMPARE TO THE VALUE YOU GET FROM IT?
- 4. ARE YOU SATISFIED WITH THE FREQUENCY OF COMMUNICATION FROM THE NSA?
- 5. HOW OFTEN DO YOU VISIT THE NSA WEBSITE?
- 6. DO YOU READ THE SLAG RUNNER WHEN PUBLISHED?
- 7. DOES YOUR COMPANY PLAN ON PARTICIPATING IN THE ANNUAL MEETING IN SEPTEMBER 2023?
- 8. WHAT WOULD MAKE YOUR ALLIED MEMBERSHIP MORE VALUABLE TO YOU?
- 9. WHAT DO YOU THINK IS IMPORTANT FOR THE NSA MEMBER COMPANIES TO KNOW?





# Overview

Since 1918, the National Slag Association (NSA) has promoted the use of Blast Furnace and Steel Furnace Slag. Blast Furnace Slag has been called the "All Purpose Aggregate" as it can be used in all construction applications as either a normal weight or lightweight (expanded or pelletized) aggregate depending on how it was formed and processed. Blast Furnace Slag is also quickly quenched by water or air to Granulated Blast Furnace Slag.

Website

http://nationalslag.org

Industry

Mining

Company size

2-10 employees

1 on LinkedIn 🛭

Headquarters

Coatesville, Pennsylvania

Founded

1918